



Waverly Farm Order Form Fall 2011 & Spring 2012

Company Name: _____

Name of Contact: _____

Mailing Address: _____

Delivery Address: _____

Phone: _____

Fax: _____

Email: _____

Requested Delivery Date: _____

Deliveries Accepted: _____

(list times and days) _____

Purchase Order #: _____

Notes: _____

Delivered plants may be one grade larger or smaller than ordered.

Yes: _____ No: _____

Please see next page for terms and conditions

Waverly Farm Terms and Conditions

1. Prices are subject to change without notice, confirmed prices are guaranteed.
2. This list replaces all previous lists.
3. \$500 minimum order for pick-up; \$2500 minimum for delivery out-of-state.
4. Orders will not be acknowledged or confirmed without a signed credit application.
5. All freight charges must be paid C.O.D.
6. Prices may be posted at the 25+ rate even if 25 plants are not available. The 25+ rate will be applied to orders greater than \$5,000 for all items ordered. See notes 7 & 8.
7. Invoices exceeding \$5,000 earn the lowest unit cost for all plants when *five or more* of all plants are ordered. By this we mean you will be invoiced at the 25 rate if listed or the 10 rate for all plants ordered when purchasing at least five plants of each cultivar ordered and the invoice equals \$5,000 or more.
8. A single order exceeding \$5,000 will be eligible for the following discount schedule:

5%	@	\$5,000
10%	@	\$10,000
16%	@	\$20,000
20%	@	\$40,000
24%	@	\$60,000
30%	@	\$100,000

If there is more than one invoice for the season, ALL invoices MUST be paid within terms to earn volume discounts on each individual invoice.

9. Future orders may be guaranteed with a deposit equal to 30% of the order. We will confirm such orders as soon as possible after receipt. You will have 15 days to pay the deposit. Guaranteed orders are subject to change on our part due to mis-counts or winter/digging damage. However, guaranteed orders shall receive priority over all other orders. Material may be taken from non-guaranteed orders when allocation circumstances prevail.
10. The Customer acknowledges that the complete Terms and Conditions found at www.waverlyfarm.com have been read and agrees to these terms. Please request a copy should you need one.
11. Summer digging incurs a 15% surcharge.
12. Less than five each of one cultivar and grade incurs a 15% surcharge.